## Message Text

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**ACTION EUR-12** 

INFO OCT-01 ISO-00 CIAE-00 COME-00 EB-07 INR-07 LAB-04

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R 111840Z MAR 76 FM AMEMBASSY ROME TO SECSTATE WASHDC 6309 INFO AMEMBASSY BONN AMEMBASSY LONDON AMEMBASSY PARIS

USMISSION EC BRUSSELS

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E.O. 11652: N/A

TAGS: ELAB, ECEM, PINT, IT

SUBJECT: WAGE SETTLEMENT IN CHEMICAL SECTOR

1. IN CONVERSATION MARCH 10 WITH PRESIDENTIAL ASSISTANT SEIDMAN AND ECMIN, ANDREATTA (ECONOMIC ADVISOR TO PRIME MINISTER MORO) REPORTED SHARP DISAPPOINTMENT WITHIN GOI OF CONTRACT SETTLEMENT IN PARASTATAL CHEMICAL INDUSTRY.

ANDREATTA VIEWED SETTLEMENT AS NEAR DISASTER IN WHAT IT SET PRECEDENT FOR PENDING CONTRACT RENEWALS. WHILE HE NOTED THAT 25,000 LIRE INCREASE PORBABLY DID NOT REPRESENT BURDEN ON CHEMICAL INDUSTRY BECAUSE (A) LABOR REPRESENTS RELATIVELY SMALL SHARE OF OVERALL COSTS AND (B) WAGES ALREADY HIGH AND THUS INCREASE AMOUNTS TO ONLY ABOUT 4-5 PERCENT, ANDREATTA ASSERTED SIMILAR INCREASE IN OTHER INDUSTRIES WOULD AMOUNT TO AVERAGE OF ABOUT 14-15 PERCENT, WHICH COMES ON TOP OF INCREASE OF SIMILAR MAGNITUDE UNDER EXISTING ESCALATION CLAUSE. INTERESTINGLY ENOUGH, ANDREATTA MENTIONED AGREEMENT ON INVESTMENT ONLY IN PASSING.

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2. ACCORDING TO ANDREATTA, TOP-LEVEL GOI OFFICIALS CAUGHT TOTALLY UNAWARES BY SETTLEMENT. SETTLEMENT WAS NEGOTIATED BY ANY EX-UNION OFFICIAL ONMANAGEMENT SIDE OF ENI, WHICH LENDS CREDENCE TO SUSPICION THAT SETTLEMENT MAY HAVE BEEN DELIBERATE ACT OF SABOTAGE AGAINST GOVERNMENT. ANDREATTA SAID THAT GOI HAD LOOKED INTO POSSIBLIITY OF OVERTURNING SETTLEMENT, E.G. REQUIRING REVIEW BY PRESIDENT OF ENI, BUT DISCOVERED THAT SETTLEMENT HAD BEEN EFFECTED IN ACCORDANCE WITH EXISTING LAWS AND REGULATIONS. ONLY WAY SETTLEMENT CAN BE OVERTURNED IS BY PASSAGE OF LEGISLATION, WHICH IS OBVIOUSLY IMPOSSIBLE. VOLPE

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

Concepts: CHEMICAL INDUSTRY, SABOTAGE, COLLECTIVE BARGAINING AGREEMENTS

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